

THE CONTRACTING PROCESS FOR CIP FUNDED A&E CONTRACTS VALUED UNDER \$1,000,000.00 AND FOR NON-CIP FUNDED A&E CONTRACTS VALUED UNDER \$250K UTILIZING THE RFP PROCESS IS AS FOLLOWS:

1. The Project Manager or Initiator (PM) requests the A&E Project Request Form from the Public Works Contracts (PWC) Consultant Services Coordinator (CSC). With the Project Request Form the CSC will email instructions regarding completion of the form. The PM will provide PWC with:
 - a. A completed A&E Project Request Form including a WBS or Internal Order number open to PWC,
 - b. The Scope of Services, and
 - c. Completed Human Resources (HR) Approval form with authorization signature from HR liaison.
2. Upon receipt of proper project intake documentation (see 1a.-1c. above), the CSC provides the Contract Number (H#####), assembles a draft Request for Proposal (RFP), a draft advertisement and a Draft Contract for the PM's review.
3. At this point, the CSC provides all standard correspondence and forms to the PM.
4. Upon approval from the PM, the CSC advertises the RFP in the City's official newspaper and on the City's websites for a minimum of 30 calendar days. Depending on funding sources, the RFP could also be advertised in several minority focused publications.
5. If applicable, the CSC chairs, and the PM attends, the pre-proposal meeting where questions and clarifications are addressed. In the Public Utilities Department, a Senior Contract Specialist may chair the pre-proposal meeting. Pre-proposal meetings are not required and are only held for more complicated/unique projects and only upon the PM's request.
6. After a minimum of 30 days, interested consultants submit their responses to the RFP (proposals) and proposals are reviewed for completeness by the CSC. At this time, any exceptions to the Draft Contract in the RFP are addressed between the Consultant firm and PWC.
7. Once the proposals have been reviewed, they are sent to the PM for the shortlisting phase. Shortlisting is normally done when more than 7 or 8 proposals are received. Otherwise, PMs usually interview all interested consultants. The PM forms a Selection Panel (Panel) and conducts a Shortlist Selection Panel Meeting. The purpose of the Shortlist Selection Panel Meeting is to select the most highly ranked firms for the purpose of conducting interviews. Only shortlisted firms will be invited to participate in the interview process.
8. The PM chairs the Shortlist Selection Panel meeting, presents the scores to the panel for their consideration, and obtains consensus for the shortlist selection.
9. The PM prepares a memorandum for the Director's approval of the recommended shortlisted firms immediately after the Shortlist Selection Panel Meeting is adjourned. After Director approval is obtained and provided to PWC, the PM proposes and schedules the date for interviews after the panel's recommendation has been finalized.

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- a. A minimum of three (3) weeks should be allowed for proposers to prepare for their presentation but more time should be allowed if the project is complex.
 - b. The Interview Panel shall be comprised of the same individuals who were on the Shortlist Selection Panel.
10. The PM forwards shortlist approval and interview time, date, and location to PWC.
11. The PM, in accordance with the standard correspondence and forms provided:
 - a. Mails notification to successfully shortlisted firms, and
 - b. Mails notification to non-shortlisted firms.
12. The PM prepares interview script and ranking summary sheets.
13. The PM notifies Selection Panel of impending interviews.
14. The PM chairs the interview process and compiles the scores for each consultant interviewed.
15. The PM summarizes and verifies the scores of each consultant.
16. The PM prepares memorandum for the Director's approval immediately following finalization of scores.
17. Upon receipt of the initiating department Director's approval, PM distributes Director's approval to the cc list on the memo, notifies all participating Proposers of the results of the interview and the selected Consultant by calling each Proposer on the telephone.
18. The PM, in accordance with the standard correspondence provided:
 - a. Mails notification to selected firm(s), and
 - b. Mails notification to non-selected firms.
19. Once the most highly qualified firm is identified and approved by the PM's director, the PM begins negotiations with the most highly qualified firm. If PM is unable to finalize negotiations with the most qualified firm, the PM will terminate negotiations with the firm and begin negotiations with the next most highly qualified firm and so on, until an agreement is reached.
20. The PM verifies with the CSC that the boiler Contract contained in the original RFP is still in effect. If a new boiler is necessary it will be provided at this time.
21. Once the PM finalizes negotiations, the PM adds their project specific information to the boiler and returns the Draft Contract to PWC for review in **Microsoft Word** format and must include the completion of all data fields in the boiler as well as:
 - a. Exhibit A – Scope of Services,

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- b. Exhibit B – Compensation Schedule, and
- c. Exhibit C – Time Schedule (Not applicable to As-Needed contracts).

Only the boiler obtained from PWC shall be used. **The Consultant does not sign the Contract at this stage of the process but the PM should review any exhibits provided by the selected consultant for accuracy.** Incomplete Draft Contracts will be returned to the PM. After PWC reviews the Draft Contract, the project manager shall forward the draft to their department's Deputy City Attorney (DCA) for review. Once this review process is complete, the project manager will transmit a PDF of the Final Contract to the consultant for signature for Mayoral (non-Council) actions only. See Note 2 of step 22 below for instructions for awarding via City Council Action (E-1472).

- 22. The PM may start the routing of their award document (Form E-PA 2625 or E-1544) at this time. At this time the PM should also update their Purchase Requisition to include the name of the selected Consultant and the Contract Number for the project. The Contract Number should be typed into the "Texts" field.

Note 1: Form E-PA2625 (for CIP funded contracts) or Form E-1544 (for non CIP funded contracts) are generally used. However, for non CIP funded contracts, if the selected Consultant has been awarded more than \$250K in contracts or amendments in the current fiscal year (including the current award), City Council approval (via E-1472) will be required in order to award the contract. For CIP funded contracts the current fiscal year award threshold is \$1 million (including the current award) before an E-1472 is required for contract award. If your contract is partially or fully Operations & Maintenance (O&M) funded, please contact PWC for additional instructions.

Note 2: If you discover that an E-1472 is required to award your contract please STOP using this procedure summary and contact PWC to request the procedure for awarding a contract via an E-1472. DO NOT continue following the remainder of the steps below.

- 23. Once your OnBase action routes to external approvers, the following items are emailed to Cindy Crocker at ccrocker@sandiego.gov:
 - a. Completed Consultant Award Tracking Form (provided to you by PWC). The top portion is completed by you and the bottom portion is completed and signed by the consultant.
 - b. The name of your assigned DCA.
 - c. Confirmation the Consultant's insurance is compliant with Ebix (PWC will provide you instructions on this process at the time of our draft review).
 - d. Consultant's signature authority document (PWC will provide you additional instructions on this item at the time of our draft review)
- 24. PWC reviews the action document in OnBase (PA 2625 or 1544), Comptroller's Certificate, Contract, insurance and endorsements, signs the Contract, approves the action in OnBase, and then emails the package to the City Attorney's Office for final signature.

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25. The City Attorney's Office reviews the Contract and insurance. If all is acceptable, the Attorney's Office signs the Contract, approves the action in OnBase, and emails the package back to PWC.
26. PWC issues a Notice to Proceed (NTP), and distributes a PDF copy to the Consultant, PM, & EOCP.
27. PWC assigns a SAP Outline Agreement number at this time. PM generates a Purchase Requisition (PR) for the Contract or each Task Order, as applicable, and PWC assigns a Purchase Order (PO) number.